

**Purchasing Department**  
**Madison County Board of Supervisors**  
**146 West Center Street**  
**Canton, Mississippi 39046**

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601-855-5503  
hardy@madison-co.com

24 November 2018

District 1 Supervisor Sheila Jones  
District 2 Supervisor Trey Baxter  
District 3 Supervisor Gerald Steen  
District 4 Supervisor David Bishop  
District 5 Supervisor Paul Griffin

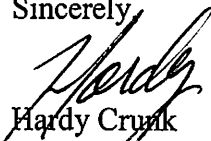
Subject: Declare upgrade of MTI control system for Pod D at Madison County Jail to be a sole source from Montgomery Technology Systems, LLC

Dear Board Members:

The control system that controls the cell door locks, lights, exterior jail doors and locks, and the microphones for Pod D at the jail is malfunctioning and in need of an upgrade. The control system is an MTI system that is manufactured and sold only by Montgomery Technology Systems, Inc. If another company's control system were to be used, the complete system would have to be replaced instead of being upgraded, which would be significantly more expensive.

I recommend that the board declare Montgomery Technology Systems, LLC. the sole source provider of the needed software and system upgrades to the control system for Pod D at the jail and authorize issuance of a purchase order to Montgomery Technology in the amount of \$20,532.40.

Sincerely,

  
Hardy Cruik  
Purchase Clerk

Attachments: Estimate from Montgomery Technology Systems  
Requisition 190049 to Montgomery Technology Systems

Montgomery Technology Systems LLC  
23 Old Stage Rd.  
Greenville, AL 36037

# Estimate

Name / Address

Madison County  
PO BOX 608  
Canton, MS 39046

Phone #	3343827441	Date	Estimate #
Fax #	334-460-9934	10/22/2018	7213

### Service Terms

This is an estimated cost only. Additional cost will apply if added parts, labor hours or expenses are needed for the completion of the service. If additional items are needed, no work will be performed or parts supplied that are not stated in this estimate until Montgomery Technology Systems, LLC has received written approval from the customer to extend the original estimated cost to include the additional items.

Upon receipt of this approved estimate and a purchase order or credit card number, a technician will be scheduled for the service work. Standard labor rates are as listed below (Mon-Fri) (8am-5pm). After hours labor rate is 1.5 X the standard hourly rate plus mileage and expenses. All service trips are a minimum of 4 hours labor. Travel time is included in the below estimate. Pricing is good for 30 days from date stated on this estimate.

Customer Approval Signature

Purchase Order/Credit Card Number

Date

Item	Description	Qty	Rate	Total
Parts-NI	Upgrade for D Pod Controls	1	20,532.40	20,532.40T

Signature

**Subtotal** \$20,532.40

**Sales Tax (0.0%)** \$0.00

Operations Manager

**Total** \$20,532.40

LICENSE #- (AL)AESBL#-1533



*Sensible, Reliable Installations and Service*

October 4, 2018

Subject: Madison County Jail, MS  
MTI Control System – Sole Source

To Whom It May Concern,

Being that the existing control system in the facility is a Montgomery Technology, Inc. (MTI) control system, replacing the existing system with an upgraded MTI control system is the most logical and most cost-effective choice.

The current MTI locking system can be upgraded utilizing the 91795 Embedded Controllers and our latest touchscreen software package. If another Systems Integrator were to attempt to upgrade the systems, the systems would have to be completely replaced at a significantly higher cost to the County.

Montgomery Technology, Inc. is the sole source manufacturer of the MTI control system and its components.

If you have any questions, or would like further information, please do not hesitate to call us!

Sincerely,

Joe Sowell

Requisition 0190049 Date 10/22/2018  
MADISON COUNTY  
P O BOX 608  
CANTON, MS. 39046  
(601)859-8241 (601)948-3897 JX  
REFER TO PURCHASING OFFICE

MADISON COUNTY JAIL  
JEREMY WILLIAMS

Vendor: 15329  
MONTGOMERY TECHNOLOGY SYSTEMS, LLC  
23 OLD STAGE ROAD

Ship To: VIA:  
MADISON COUNTY  
DETENTION CENTER  
2935 HWY 51  
CANTON, MS 39046

GREENVILLE AL 36037

Quantity	Description of Supplies, Equip, Srvc:	Unit Cost	EA	Extended
1.00	001220919 UPGRADE D POD MTS CONTRO: :SYSTEM	20532.40	EA:	20532.40

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Total \$20,532.40

Approved By: \_\_\_\_\_

